









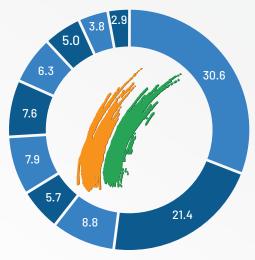
# **Visitor Analysis**

### **Purpose of Visit**

Following graph indicates the score for IMTEX 2023 based on the feedback from the visitors Customer Satisfaction Index (CSI) for purpose of visit in IMTEX 2023: 85% (includes "Purpose of their visit" & "Product display")



### Department wise Breakup



Figures in %



■ 21.4 Design / Product Development

■ 8.8 Maintenance / Servicing / Customer Support

■ 5.7 IT / Automation

7.9 Purchase / Procurement / Sourcing / ECM

■ 7.6 Process Engineering

6.3 Projects

■ 5.0 Quality / Testing & Measurement / Metrology / Safety

3.8 Finance / Admin / HR

2.9 Others



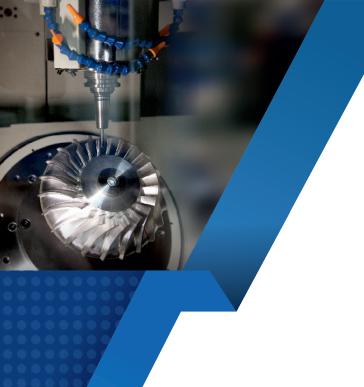


## **Exhibitor Profile**

- Turning Machines
- CNC Multi-Function Machines
- · Drilling Machines
- · Boring Machines
- Milling Machines
- Machining Centres
- · Flexible Manufacturing Systems
- Special Production Machines and Unit Head
- · Grinding Machines
- Special Purpose Grinding Machines
- · Tool Grinding Machines
- Planing, Shaping, Slotting and Broaching Machines
- Sawing and Cutting-off Machines
- · Screwing and Tapping Machines
- Honing, Lapping, Polishing and Deburring Machines
- · Electro Erosion Machines
- Robotics & Manufacturing Automation
- Machines for Unconventional and other Operation
- · Machines for Marking
- · Machine Tools for Educational Purposes
- Heating and Hardening Machines
- Organizations
- · Lubrication and Coolant
- · Welding Material and Accessories
- Cutting Tools
- Forming Tools
- · Abrasive and Polishing Tools
- Hand-held Tools
- · Tooling Systems
- Work Holding
- · Automation for Storage & Transport
- Components for Robotics & Automation
- Attachment, Accessories & Sub-systems
- · Mechanical Elements and Components
- Hydraulic and Pneumatic Systems and Elements
- Electrical & Electronic Equipment
- Feeding Systems

- Testing Machines
- Measuring, Inspection and Quality Control
- · Die & Mould
- · Production Control and Networks
- Controls, Drives and Systems
- Software
- Services
- Shop Equipment
- Waste Disposal Equipment
- · Safety and Environment
- Raw Materials





# **Visitor Profile**



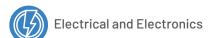


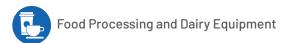










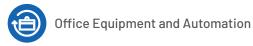


Infrastructure Sector

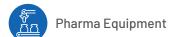


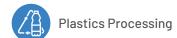
**Material Handling** 













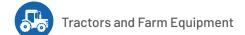


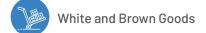
































Special focus on key trade delegations from sectors such as auto components, automobiles, aerospace, defence, railways, telecom, capital goods, electrical and electronics, agriculture equipment, etc. who visit as institutional buyers.

# **Parallel Events**

International Buyer-Seller Meet: Overseas dealers, distributors, and potential buyers from target countries will visit the show. It is a significant opportunity for IMTEX exhibitors to connect and explore new opportunities and penetrate overseas markets.

International Seminar on Manufacturing Technologies: The seminar will address the latest trends, developments and research in machine tool and manufacturing technologies. Exhibitors can explore the opportunity to connect with more than 300 delegates attending the seminar from user industries.

Connect: Providing a platform for young engineers and technocrats to explore opportunities to work with machine tool companies. Exhibitors can participate in the programme and employ the bright minds for their organisations.

i2 Academia Pavilion: An initiative to connect academic institutions with machine tool and manufacturing industry. Leading engineering and technical institution will present their R&D and innovation work. Exhibitors will be able to get information on the ongoing research work on manufacturing technologies and forge collaborations to move to next level of developing new products.

### **Participation Charges**

Space Charges		
Category	Raw Space	Shell Space
IMTMA Member Companies (Members as on 31 March 2023)	Rs. 12,200/sqm	Rs. 13,500/sqm
IMTMA Member Companies (rate applicable upto 15 sqm. for IMTEX and 12 sqm only for Tooltech. Addl. space to be booked at normal rates as above) [Applicable only to IMTMA members registered under Category IV, displaying Products manufactured in India]	Rs. 10,900/sqm	Rs. 12,200/sqm
Non-Member Indian Companies	Rs. 14,400/sqm	Rs. 15,600/sqm
Foreign Companies	US\$ 330/sqm	US\$ 365/sqm

<sup>\*</sup>All participation guidelines will be governed by IMTEX 2025 Guidelines & Application



Formed in 1946, IMTMA, today with 460+ companies, is the apex body of Indian machine tool industry and plays an important role in its development through various advocacy measures. IMTMA has set up institutions such as Advanced Machine Tool Testing Facility and Advanced Manufacturing Technology Development Centre, and worked closely with the government to set up a first of its kind machine tool park in Karnataka. IMTMA has been in the forefront of skill development through its Technology Centres in Bengaluru, Pune and Gurugram. Its flagship show IMTEX is one of the leading global machine tool exhibitions. IMTMA also organizes seminars, summits and regional expos to develop manufacturing industry. A state-of-the-art exhibition venue called Bangalore International Exhibition Centre (BIEC) set up by IMTMA acts as an ecosystem for the development of exhibitions and events in India.

### **BRANDS OF IMTMA**

TRADE FAIRS



















TECHNOLOGY



































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